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IN ORDERING PLEASE REFER TO CIRCULAR NO. 112



The above illustration shows Bay Trees now in stock at our new Riverview Nursery
ready for immediate delivery

Dreer's Special Import Offer
OF
Bay Trees and Araucarias
for the Spring of 1912

HENRY A. DREER

714 Chestnut Street

Philadelphia, Pa.

January 1912

Special Import Prices on Bay Trees and Araucarias

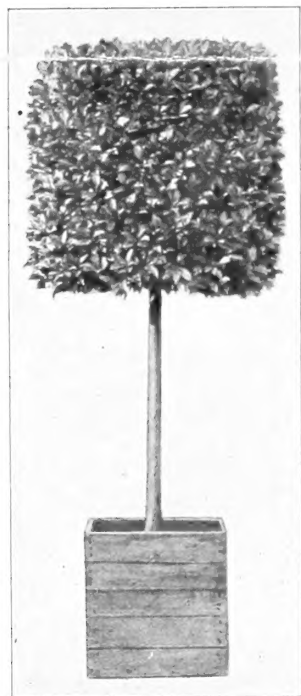
For several years we have made a special feature of booking advance orders for Spring delivery for Bay Trees and Araucarias, which has met with such encouragement from the trade throughout the country that we have continued this special arrangement with the most extensive Belgian grower of this class of plants and we herewith again submit prices at which we can accept advance orders for Spring imports, delivery to be made at any time between April 15th and May 15th, but orders to secure these special import prices must reach us not later than March 25th, or, if possible, earlier, so that the trees may be reserved.

These import prices, including packing and delivery F. O. B. Philadelphia or New York, are much lower than our regular list price, and we offer not only an exceptionally full line of sizes, but also some comparatively new shapes not generally offered.

Do not overlook the fact that these prices are only for advance orders which must reach us before March 25th, 1912.

Standard Bays with Square Heads

This is a new form in Bays, stems 45 to 48 inches high, the square heads being 40 inches in diameter. These are growing in square tubs to conform to the shape of the crowns. \$25.00 each.



Standard Bay with Square Head



Imperial Pyramid-Shaped Bay

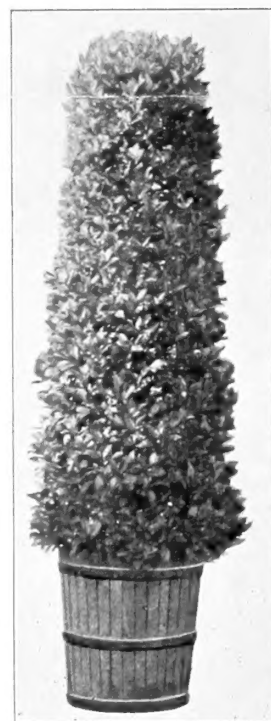
Imperial Pyramid-Shaped Bays

These are pyramid-shaped crowns grown on stems in the same way as the regular standards. They make very unique specimens.

Height of Stem	Height of Pyramid	Diameter at Base	Price each
40 to 45 in.	80 in.	36 in.	\$30.00
40 to 45 in.	40 in.	24 in.	10.00
24 in.	80 in.	26 in.	12.50
24 in.	50 in.	24 in.	7.00

Column-Shaped Bays

These are pyramids with rounded tops—not being grown to a sharp point as in the ordinary form; fine plants; 80 inches high, 30 inches in diameter at base. Price \$25.00 each.



Column-Shaped Bay

Specimen Pyramid-Shaped Bays

These are elegant specimens about fifty years old, standing from 13 to 14 feet high, and from 5½ to 6 feet in diameter at the base. \$100.00 each.

Bush-Shaped Bays

These are bushy shapely specimens without stems, being about 20 to 24 inches high and the same in diameter. Price \$2.50 each.

Pyramidal Bay



Pyramid-Shaped Bays

Height	Diameter at Base	Price each
40 to 45 in.	14 to 16 in.	\$ 3.50
45 to 48 in.	16 to 18 in.	4.50
50 to 54 in.	18 to 20 in.	5.00
55 to 60 in.	22 to 24 in.	6.00
60 to 70 in.	24 to 26 in.	7.00
70 to 80 in.	28 to 30 in.	9.50
80 to 90 in.	30 to 36 in.	10.50
90 to 100 in.	36 to 40 in.	12.50
100 to 110 in.	42 to 45 in.	15.00
110 to 120 in.	48 to 50 in.	20.00
125 in.	55 in.	22.50

Dwarf Standard or Tree-Shaped Bays

These are splendid dense trees with short stems selected to suit the buyer. Stems, 16, 18, 20, 22, 24, 26 or 30 inches high, and with crowns of the following diameter:

Diam. of Crowns,	Each
18 inches,	\$3.00
22 to 24 in.	4.00
28 to 30 in.	6.50

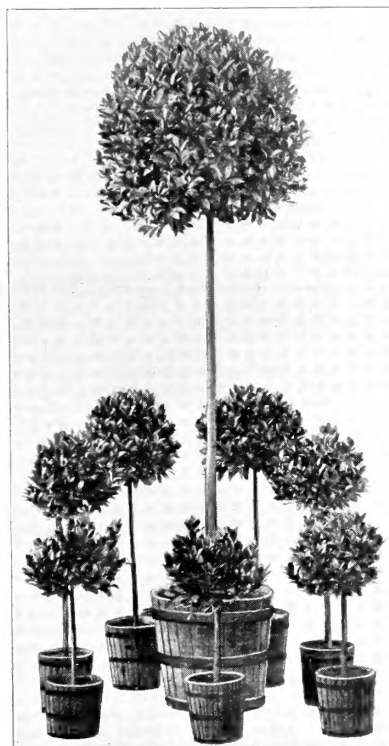
Imperial Standard Tree-Shaped Bays

These are trees with exceptionally high stems, being from 70 to 80 inches high; crowns 30 inches in diameter, at \$12.50 each.

Specimen Standard or Tree-Shaped Bays

[More than 100 years old]

Splendid specimens in strong solid tubs with stems 3, 3½, 4, 4½ and 5 feet high, and fine bushy crowns, from 9 to 10 feet in diameter, and from 8 to 9 feet in depth. \$175.00 each.



Imperial Standard and Dwarf Standard Bays



Standard Bay

Standard or Tree-Shaped Bays

Height of Stems 40 to 48 inches	Price each
Diameter of Crowns	
20 to 22 inches	\$ 3.50
24 to 26 "	4.50
28 to 30 "	6.00
30 to 32 "	7.00
32 to 34 "	8.00
36 to 38 "	9.50
40 "	10.50
42 "	12.00
44 "	12.50
46 "	15.00
48 "	17.50
50 "	20.00
55 "	25.00
60 "	30.00
65 "	35.00

Bay Trees for Immediate Delivery

For immediate delivery we are carrying in stock at our Riverview Nursery the sizes listed below in stock of prime condition

Standard or Tree-Shaped

We offer a recent importation of exceptional good value.

Stems about	24 in. high, crowns,	15 in. diam	Each
"	" 30 "	" 18 "	\$ 2.00
"	" 36 "	" 24 to 26 "	4.00
"	" 45 "	" 24 to 26 "	6.00
"	" 45 "	" 26 to 28 "	6.00
"	" 45 "	" 30 to 32 "	7.50
"	" 45 "	" 34 to 36 "	10.00
"	" 45 "	" 40 to 42 "	12.50
"	" 45 "	" 40 to 42 "	15.00

Pyramidal-Shaped

3 feet high	16 inches diameter at base	Each
4½ "	24 to 26 inches	\$ 2.50
5 "	26 to 28 inches	6.00
6 "	30 inches	7.50
6 "	32 to 34 inches	10.00
7 "	38 to 40 inches	12.50
		15.00

Special Import Prices

On *Araucaria Excelsa*, *Glauca* and *Compacta*

For Early Spring Delivery

We again call your attention to the special prices on *Araucarias* at which we are in position to accept import orders, delivery of which will be made during the latter part of April.

Many of our customers took advantage of similar import offers the past three years, and, as far as we know, the stock gave universal satisfaction, and having again made special arrangements with the most extensive Belgian growers, we believe that we are in position to give as good, if not better service than in past years.

You will find this profitable stock to handle. It will grow into value during the summer months at comparatively little cost for labor, with a positive and profitable market for it during the holidays.

Orders at these prices must reach us before March 25th and will be filled during the latter part of April.

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Araucaria Excelsa

Strong rooted top-cuttings, imported in 2½ and 3-inch pots; splendid stock to grow on			\$ 20.00 per 100
Strong plants	2 tiers	30.00	"
Strong plants	3 tiers	45.00	"
Strong plants	3 to 4 tiers	60.00	"
Strong plants	4 tiers	75.00	"
Strong plants	4 to 5 tiers	100.00	"

Araucaria Excelsa Glauca

Strong plants	2 tiers	\$ 45.00 per 100
Strong plants	3 tiers	60.00 "
Strong plants	3 to 4 tiers	90.00 "

Araucaria Robusta Compacta

Heavy plants	2 tiers	\$ 85.00 per 100
Heavy plants	3 tiers	100.00 "
Heavy plants	3 to 4 tiers	125.00 "

Remember the above prices are only for import orders placed before March 25th for April delivery. The prices include packing and delivery, F. O. B. cars Philadelphia.



HENRY A. DREER

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